

## Memorandum of Understanding (MoU)

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THIS AGREEMENT is made on the 28<sup>th</sup> day of April, 2016

BETWEEN

Bangladesh Computer Council (BCC), ICT Division, Government of the People's Republic of Bangladesh, hereinafter referred to BCC, as the 1<sup>st</sup> Party.

AND

American Association of Bangladeshi Engineers & Architects (AABEA), a non-profit, non-political, Tax-exempt Professional organization registered in the State of Pennsylvania, USA, having its principal address 6708 Whittier Blvd, Bethesda, MD 20817, USA, hereinafter referred to as "AABEA" or 2<sup>d</sup> Party.

WHEREAS both parties have agreed to sign a Memorandum of Understanding (MoU) *to collaborate and support attainment of overall socio economic development of the country by establishing universal access to ICT for all through research & development, and successful utilization and digital management of ICT* on the following terms and conditions:

### General Clauses:

1. The MoU will be effective immediately after signing by both parties.
2. Both the parties will jointly take initiatives with highest standards of professional and ethical competency and integrity.
3. This MoU is not a legally binding document.
4. This MoU may be amended, supplemented or otherwise modified by mutual understanding among 'the Parties'.
5. Any of the signatory with three months prior notice may dismiss the MoU
6. There will be no financial transaction between the parties for this MoU.

### Liabilities and Responsibilities of the PARTIES

BCC (1st Party) intends to create environment for Information and Communication Technology (ICT) platform with state of the art IT infrastructure promoting innovations for making Digital Bangladesh through engagement of both public and private sectors.

WHEREAS AABEA (2<sup>d</sup> Party) intends to work on the following key areas in partnership with 1<sup>st</sup> Party in Bangladesh and may engage established USA based Bangladeshi owned companies who are experts in the following areas to implement the respective IT initiatives:

1. Cyber security:
  - Provide extensive training on Cyber security, Cyber Threats and its detection & prevention; establish a Cyber security Lab where the Security professionals can learn hands on cyber security techniques; assist Bangladesh government with Compliance, Standards & Certifications on Cyber security



- Assist Bangladesh government and high tech companies with governance for industry standard cyber security best practices
- Work as a cyber security knowledgebase for Bangladesh to assist on any kinds of cyber threat detection and prevention

## 2. Data Center:

- Provide Infrastructure support focusing on
  - Servers
  - Storage
  - Software and Networking equipment
  - Installation and configuration of technical equipment
  - Establishment of Processes involved in managing data center equipment
- Above all the security of the entire data center

## 3. Call Center:

- Exploit the huge potential for building massive scale call centers in Bangladesh because of the following advantages:
  - Low Cost
  - Local talent for large resource pool
  - Eager to learn & easily trained resources
- Train English proficiency with minimal accent
- Infrastructure cost to build the call center is much less than neighboring countries
- Competitive advantage from Philippines & India
- Sample call center services: Tech support, Order taking, Phone services, Answering services, Handling requests, Event scheduling, Online sales, Telemarketing services, Credit verifications, Insurance verifications, Employment verification, Market research, Surveys, etc.

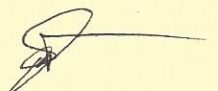
## 4. Outsourcing:

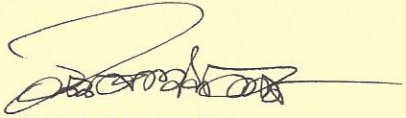
- Promote Bangladeshi talents to U.S.A. companies to outsource Software Engineering work to Bangladesh because of the following advantages:
  - Bangladeshis have the talents
  - Have the skill set and
  - Have the competitive price advantage

## 5. Stakeholder Coordination

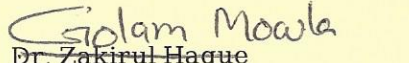
- Assist in organizing events in the USA
- Help in Communicating with investors and NRBs in the USA
- Assist in inviting NRBs and investors from USA to Bangladesh

Both the parties, after reading and understanding the terms & conditions, are hereby signing the contract in front of the following witnesses.





S M Ashraful Islam  
Additional Secretary & Executive Director



Dr. Zakirul Haque  
President, AABEA GEC DC

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For Bangladesh Computer Council (BCC)

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For AABEA, USA

Witnesses:

1. \_\_\_\_\_

Name:

Address:

Witnesses:

1. \_\_\_\_\_

Name:

Address:

2. \_\_\_\_\_

Name:

Address:

2. \_\_\_\_\_

Name:

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